

# US Academy Achieves Massive Cost Savings of 76% by Outsourcing to **Virtu@Staff.ph**



# Just like we'll do for you, our client got everything included as part of our Enterprise Solution:

- ✓ **Recruitment:** We helped them find world-class staff in the Philippines.
- ✓ **HR support:** Hassle-free way to build their virtual team.
- ✓ **Client Success Manager:** An expert in their corner.
- ✓ **Compliance & Laws:** We handle everything in the Philippines.
- ✓ **Legal Protections:** Enforceable contracts & NDAs.
- ✓ **No legal liability:** We assume legal responsibilities in the Philippines.



## What was the company's requirement?

Meet the US-based Academy - a wonderful school that's growing and expanding rapidly. As they were expanding, they realized they needed extra hands on deck to help with their administrative and customer support tasks.

## But, hiring full-time employees can be a bit expensive, right?

So, they decided to outsource these tasks to VirtualStaff.ph, a company that provides virtual staff to businesses all around the world.

### The Academy required 6 full-time staff, including:

1 Admin Assistant (local rate of \$3,150/month per staff)

3 Customer Support Staff (local rate of \$4,300/month per staff)

1 Bookkeeper (local rate of \$3,416/month per staff)

1 Accountant (local rate of \$5,050/month per staff)

## How did VirtualStaff.ph help?

VirtualStaff.ph was able to provide the Academy with the necessary staff at a much lower cost than hiring full-time employees. The monthly Enterprise cost for each role was as follows:

Admin Assistant = \$968/month per staff

Customer Support Staff = \$1,161/month per staff

Bookkeeper = \$1,210/month per staff

Accountant = \$1,451/month per staff

## A cost-cutting of 76%? Is that really possible?

The local cost for the 6 full-time staff would have been \$105,450/month, while the **enterprise cost** with VirtualStaff.ph was only \$24,516/month.

**That's a whopping \$80,934/month savings (76%)**

### *You know what they say - a rising tide lifts all boats!*

And that's exactly what happened when the US-based Academy decided to outsource some of their administrative and customer support tasks to VirtualStaff.ph. Not only did they get the extra help they needed to keep up with their growing business, but they also saved a ton of money in the process!

Think about it - hiring full-time employees can be a real budget-buster. But by outsourcing to VirtualStaff.ph, the Academy was able to get the staff they needed for a fraction of the cost.

It's a great example of how smart outsourcing can lead to big success.

**Get in touch** with one of our experts today to see how we can do this for your business too!

